



State of California
Employment Training Panel

Training Proposal for:
Hallmark Metals, Inc.

Agreement Type: Small Business

Agreement Number: ET09-0320

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **North Hollywood**

Analyst: J. Romero

CONTRACTOR:

- Type of Industry: Manufacturing:
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees
 - California: 24
 - Worldwide: 24
 - Number to be trained: 20
- Turnover Rate: 4%
- Repeat Contractor: ☐ Yes ☒ No

CONTRACT:

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$38,480
- In Kind Contribution: \$20,832
- Average Cost per Trainee: \$1,924
- Post Retention Wage: \$14.02
- Health Benefits: \$1.44 per hour
- Occupations to be Trained: Shop Worker, Administrative Staff, Manager, Owner
- Training Menu:
 - ☐ Business skills ☐ Literacy skills
 - ☐ Commercial skills ☐ Management skills
 - ☒ Computer skills ☐ Manufacturing skills
 - ☒ Cont. Improvement ☐ Other:
- Range of Hours: 8 - 80 Weighted Average: 74
- Multiple Job Numbers: ☐ Yes ☒ No

- County(ies) Served: Los Angeles
- Union Representation: ☐ Yes ☒ No
- Subcontractor: CMC West of San Diego will provide Continuous Improvement training for an amount to be determined.
- Third Party Services: CMC West also assisted in the ETP application process at no cost to the contractor.

INTRODUCTION

Hallmark Metals, Inc. has been engaged in the fabrication of precision sheet metal and milled products since 1959. This family-owned company is eligible for ETP funding as a manufacturer under Title 22, California Code of Regulations, Section 4416(d)(1,2), and must retrain its workforce to become more efficient in order to remain competitive and maintain its reputation in the industry for high quality products and services.

The company representative states that ETP funds will assist the company in implementing a comprehensive training project designed to equip its workforce with the skills necessary to improve its manufacturing processes, increase employees' efficiency and productivity, reduce waste, improve customer service, and allow the company to move to a high performance workplace.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal.